

**TECH FORTUNE**  
we stand for excellence

# Tech Fortune Technologies



# BRIDGING THE GAP

**BETWEEN INDUSTRY AND  
ACADEMIA**

**ACADEMIA**

**INDUSTRY**



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## An Introduction – Tech Fortune

**TECH FORTUNE**  
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*The Tech Fortune group* was originally incepted in 2013 to focus only on EPC assignment of Infra and Real Estate Projects. Later the Company shifted its focus towards software development, Training ,BPO, Sourcing, Food Business, Health Care and Strategic Advisory Services.

*The Tech Fortune group* Tech Fortune was born in 2013 with an objective to create a landmark initiative by a group of highly qualified technology oriented professionals in the software domain. A Software development Firm head quartered in Vijapur and operating for 5 years in with 3 offices across Karnataka. Since its inception in 2013, Tech fortune group has grown rapidly with the help of its valued Customers, professionals & Business Associates who have been continuously contributing and monitoring the Company's business activities in the operations of Project Management,, Education Consultancy, QMS and Six Sigma implementation and many other domain of expertise.

As part of its expansion, Tech Fortune has launched a Sourcing Company in 2016 primarily to focus on Training ,Business Process Outsourcing and HR Consulting assignments. In 2017, it also started f and also exploring few other business opportunities viz; the company has started liaising with some leading IT companies to focus on ERP solutions, Machine learning ,Artificial Intelligence, Blockchain technology etc.

# OUR PARTNERS





## An Introduction – Tech Fortune

**TECH FORTUNE**  
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*Tech Fortune Technologies* , is an emerging organization in the fields of business process outsourcing, software development, end-to-end ERP solutions, Artificial Intelligence, Blockchain technology with a focus on providing customized solutions to the various business needs of a diverse global clientele.

With our strong business portfolio, state-of-the-art infrastructure, unwavering focus on maintaining quality standards and service levels, highly competitive pricing model and customer relationship management, we strive to create a visibly trustworthy platform for our customers to provide a one stop solution to all their outsourcing needs.

Since its inception, *Tech fortune* has been active across a number of business domains, collaborating with various partners and serving the clients by providing them excellent service in terms of quality and meeting their business goals. With more than 20+ employees working for the company in various capacities, our aim is to make a significant footprint in the IT services industry in the coming years.



## Executive Summary

### **Business Type:**

Proprietorship Company

### **Location:**

Vijapur , Dharwad, Bangalore ,Belagavi Karnataka

### **Key Objectives:**

High quality customer service and satisfaction;

Consistently high standards of production;

Continuous quality improvement;

Employee welfare and development;

Lean, simple and effective process.

### **Vision:**

With an unyielding focus on integrity and backed by strong founders and management team , Sourcing wants to make a mark in the field of IT services by applying innovation to simplify complex business processes and add value to clients' business.

### **Mission:**

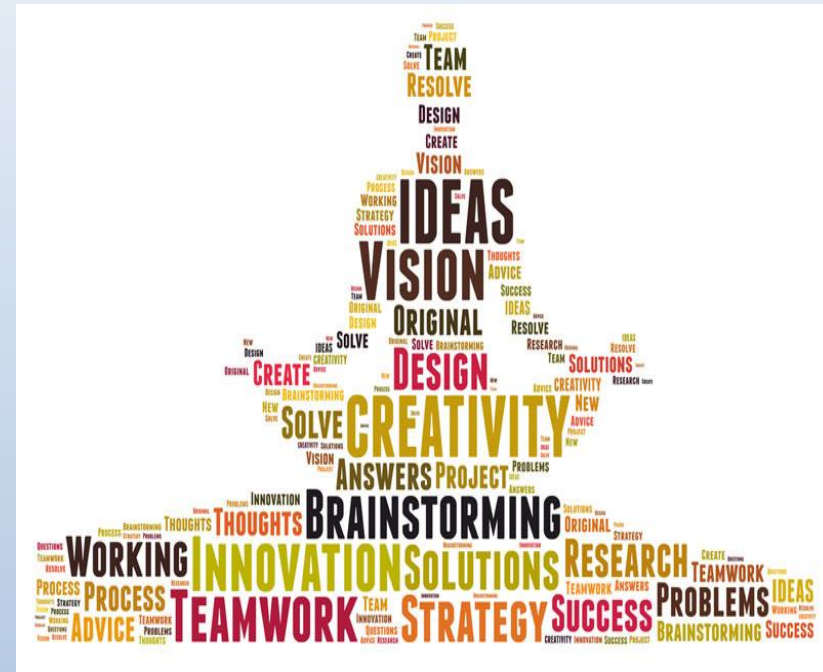
Being slow and steady, our mission is to gain the confidence of our clients and by dint of our integrity, innovation and dynamism, deliver their requirements on time with full quality thus bridging the gap between demand and delivery.



## About Us

We believe in the following:

- **Being creative** (in providing customized solutions to diverse businesses)
- **Maintain quality** (of the output)
- **Delivery** (on time delivery)
- **Growth** (sustainable & sensible)





## Scope & Services

### **Infrastructure Management**

- End to End IT infrastructure Maintenance
- Project management
- Data Center Services
- Cloud Hosting

### **Information Security**

- IT Security
- Cyber Security
- BCP and DR Management
- ISO and Six sigma Process

### **Software Development & Support**

- ERP and CRM development and maintenance
- Devapps
- Web Application Development (ASP. Net, PHP, JAVA/J2EE etc.)
- Mobile Application Development (IOS, Android, Windows)
- Data analytics and IoT



## Scope & Services

### **IT Consultancy Services**

- Program management
- Expert services
- Resource supply
- Escalation Management
- Process management
- Managed service centres

### **Smart IT and Digitalization**

- Digitalization
- Smart city services

### **Business Process Outsourcing**

- Recruitment process outsourcing
- Data Entry and processing
- Legal Analytics
- Loan Processing



## Management Team

**Mallari Kulkarni (Founder & Director)** – A successful serial entrepreneur, Mallari Kulkarni has implemented at least 3 successful ventures in the past. He is responsible for operations, business development and strategic implementation of Projects. He has 10 years of Institutional experience and also responsible for maintaining Compliance of the Group Companies. He is also managing the Group's Corporate Affairs and driving few global assignments.

**Manjushree Mashal (Head Business Strategy)** – With 5 years of experience as Product management leader across Tech Industry, Manjushree primary DNA enables creation of New Products to drive Product Strategy and Growth. She brings Product Management Expertise and has led product innovation charter across large Enterprises, SMB's and Start-ups. Her product management lens encompasses scale and growth of existing products and enables leadership for New Product generation. Driven by his ceaseless curiosity to create world-class Products, She leads Product teams to discover Product Market gaps, Friction points, define Business models and leads Go-to-Market in order to generate awesome value for customers. She drives the journey of productization for her clients to shape profitable products across segments.

**Sagar Awati(Operations)** – 10 years of rich domain knowledge with experience in diverse areas like need assessment, business process understanding, requirement mapping, procedure development, training & development. Worked in management positions with MNCs. Highly skilled in providing end-to-end customer service delivery solutions; driving process excellence & improvement initiatives; strong people & project management skills.



## Management Team

**A Group of Mentors and achievers** from various business schools and Corporates are also on board of Tech fortune Group who support the Company on its strategic growth and structuring of various projects on a best case basis. The Mentor team of Tech Fortune Group is comprising of Technocrats from large Corporate Houses in India and Abroad including few from Govt Sectors and have requisite expertise in Large Scale and complex Project and Business Process Management and Crisis Management including business strategy





## Our IT Technical Team

**ASHOK WATHORE** – 25 years of experience in core technical development on Machine learning, datascience, Worked in the Industry for 25 plus years, completed B. Tech. in Mechanical Engineering, IIT Mumbai Last designation was Vice President (Investment Banking) .Over 12 years of working experience ABROAD .Worked with MNC companies - Tata Consultancy Services , Datamatics and Citibank Saudi Arabia, Polaris Software Lab .Industry Consultant & Trainer for Data Analytics & Project Management. Visiting Faculty at Engineering/MBA colleges for graduate/post graduate courses .

**RAMKRISHNA P** – 8 Plus year of Industry experience in Machine Learning and AI expertise in building products and system solutions in automotive, wireless networks, and services in data science using ML, AI techniques. I am looking forward to working with companies whose interests lie in IoT, machine learning, security and block chain space. I am passionate about building end-to-end systems and solutions which scale



## Our IT Technical Team

**CN SHASHIDHAR** – 30 years of experience in Cyber security, leadership roles in Information / Cyber Security at Fortune 100 companies, I am uniquely placed in training you in Information / Cyber Security. He has trained, mentored and helped develop industry required skill sets for more than 5000+ professionals in my area of specialization - Information / Cyber Security. he has trained and developed “full spectrum” skill-sets from scratch for National CERTs/Cyber Defense teams and helped them protect and defend Critical National Information Infrastructures including SCADA, Power-grids, Air traffic controls, Electronic Voting Systems, Internet Banking, ATMs, IOT, Mobile Banking etc., to name a few of our areas of expertise. As a Thought Leader, Strategist, Consultant, Trainer & Mentor, he has spoken at various Security Conferences in India and abroad.

**MuralidharDeshapande:**

An Engineering graduate in computer science and engineering and post graduate diploma in business management with over 18 years in IT industry and 3 years in academic. The exposure has been in various technologies in application development, Business analytics, Data Warehousing, Solution Architect, Emerging Technologies like SMAC, Project/Program Management & across different industry, geography and also exposure to academic world

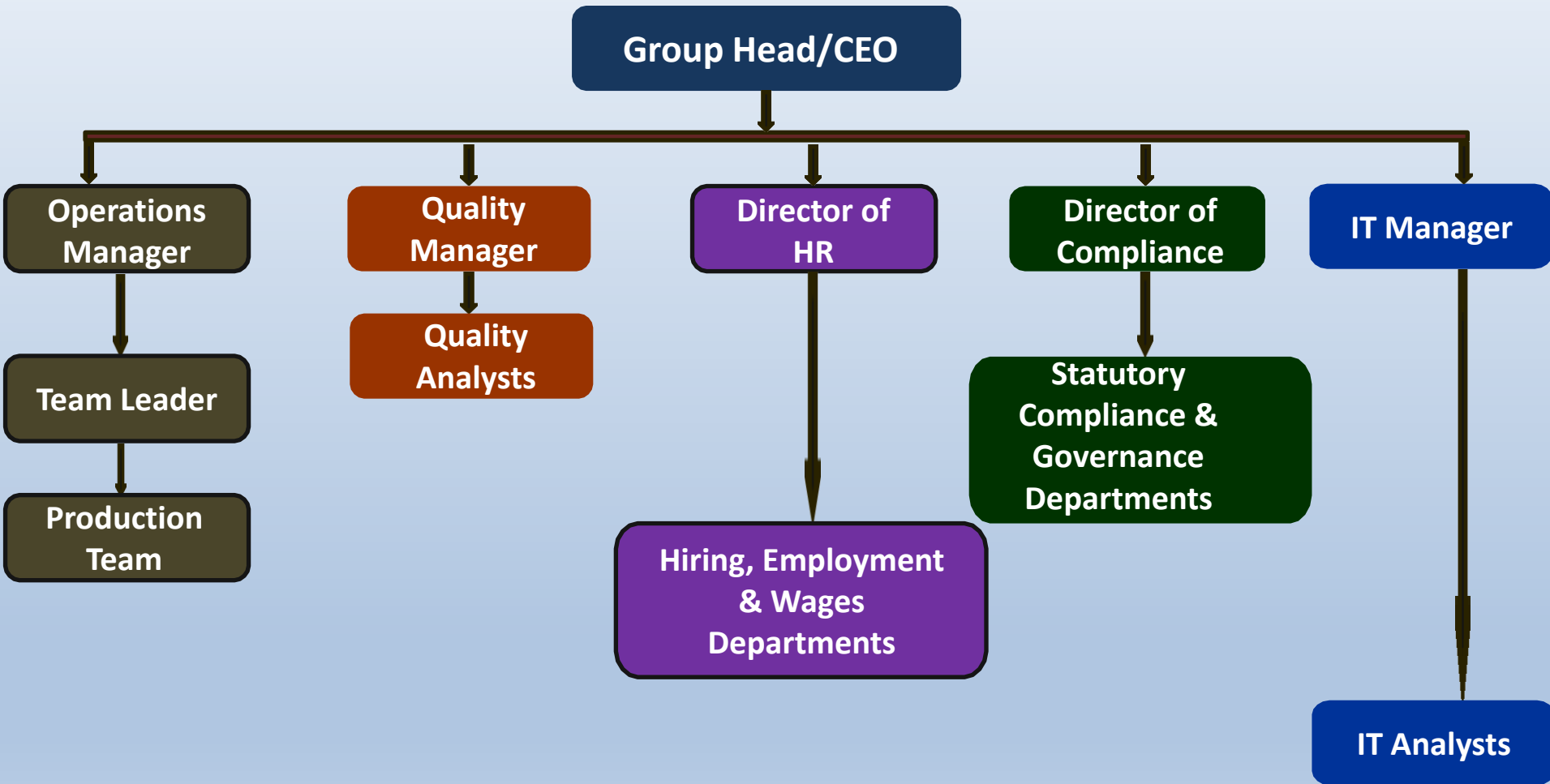


## Our IT Technical Team

**Narasappa Londave** – 8 years of experience in software Application Development , in the field of Information Technology in architecting/designing distributed solutions from medium scale to large scale applications in ecommerce,ERP and education domains. Proficient in designing and implementation of multitenant web application and integration solutions, adhering to standards, design patterns and specifications. Have the ability to model the complex problems, own the product.

**Naveen Kandkur**:Total 8 years of Experience as a Quality Assurance Engineer (Automation and Manual Testing).Ability to handle projects/tasks alone and work on multiple projects/tasks simultaneously to meet deadlines. Team player with good communication and written skills and also a self-motivated individual with exemplary problem solving skills Having experience in Functional and non-Functional Testing(System Testing and Performance) Experience in following Agile practices like PI Planning, Sprint-planning, review and retrospective, and managing user stories in Agile Manager (AGM).Having experience in Working with Docker and Kubernetes Hands on experience in Automation testing using Core Java, Shell scripting languages and TestNG reporting tool and Jenkins build tool, Selenium Web driver webpage testing tool. Experience in JIRA, Oracle’s BUGDB and ALM bug tracking tools. Experience in preparing Test Plan, Test Strategy and writing detailed test cases and executing them and raising defects and follow up with dev\_team.

# Organization Structure





## SWOT Analysis

### INTERNAL FACTORS

#### STRENGTHS (+)

- Superior Client Relationship Management
- Standardized processes & services
- Experienced work force
- Strong HR Policies

#### WEAKNESSES (-)

- A tight budget as company is relatively new
- High cost involved in establishing a new brand in an extremely competitive market

### EXTERNAL FACTORS

#### OPPORTUNITIES (+)

- Developing new client base
- Efficient marketing
- Quick response to market changes

#### THREATS (-)

- Natural calamities
- Political disturbances
- Unethical competition



## Our USPs



Cost effective

Our focus as a service provider is always to do what is best for our clients at the most competitive prices.



Quality

Quality is our foremost concern is everything we do. We understand the need of our clients and drive results with an unyielding focus on delivering quality output.



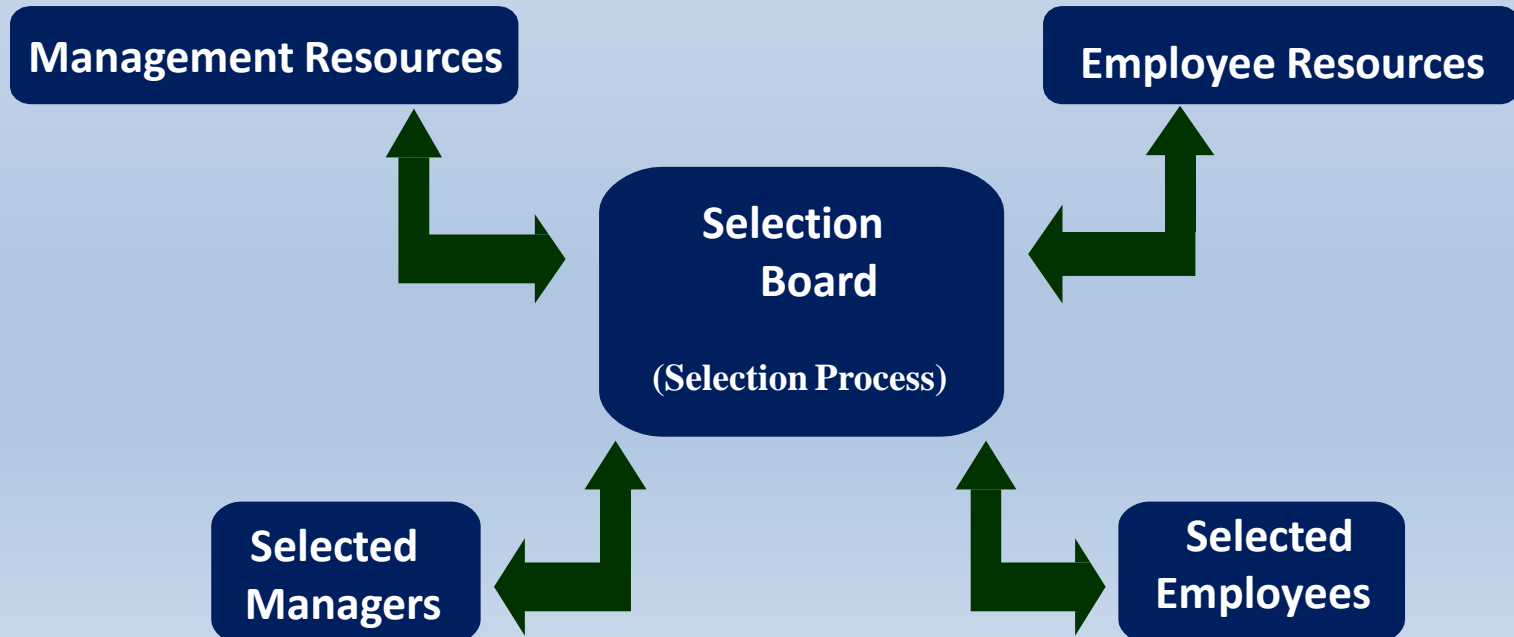
Delivery

We ensure adherence to the service levels by implementing robust operational controls that minimize the opportunities of failure.

We follow a strong recruitment and retention model to ensure the acquisition of the best available talent and retain them. Some of the highlights of our HR process are as follows –

- Organized and methodical recruitment process ensures acquisition of the best talent.
- Highly competitive compensation and incentive programs attract and retain quality staff.
- Employee friendly policies.
- Regular connect between management and employees to build a transparent work culture.
- Career advancement and opportunities provided to all levels of staff.
- Equal opportunity employer.

### Human Resource Selection Process:



**Our corporate clients and recruitment partners**



TechFortune Clients

**And many more.....**

## Our Academic Clients

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**KLE Chikkodi**



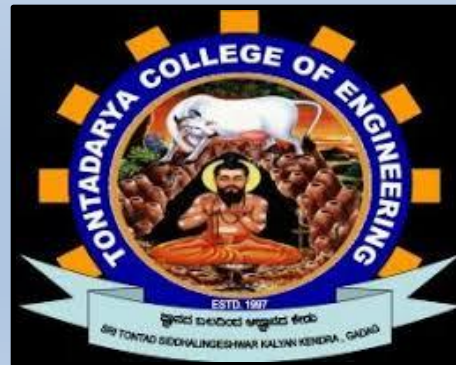
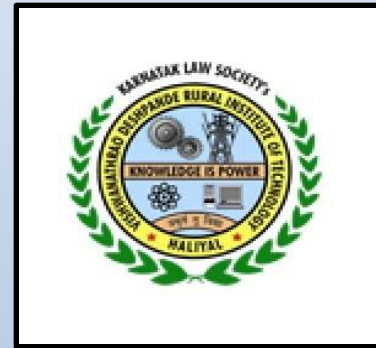
**HIT Nidasoshi**



**AITM Belagavi**



**SGBIT**



**And Many More.....**

## Our Academic Clients



**DAYANANDA SAGAR**  
Academy of Technology & Management



**ATRIA**  
INSTITUTE OF TECHNOLOGY



1968  
**EAST WEST**



SRI VENKATESWARA GROUP OF INSTITUTIONS  
**SVCE**



**SJB INSTITUTE OF TECHNOLOGY**  
BENGALURU-60



**DON BOSCO INSTITUTE OF TECHNOLOGY**  
BANGALORE  
ಶ್ರದ್ಧಾವಾನ್ ಲಭತೇ ಜ್ಞಾನಂ



**ACHARYA**



SRI SIDDHARTHA INSTITUTE OF TECHNOLOGY  
BAHUJANA HITHAYA BAHUJANA SUKHAYA

And Many More.....

## Academic MOU'S with colleges



Dayananda Sagar Academy of Technology and Management (DSATM)

# Bangalore Institute of Technology Bangalore



Shot on OnePlus  
By Vijay

# Atria Institute of Technology Bangalore



# SJB Institute of Technology Bangalore



Shot on OnePlus  
By Mallari Kulkarni

# Sri Siddhartha Institute Of Technology Tumkur



# Academic MOU'S with colleges



# EWIT MOU



# Recruitment drives in 2019 at various colleges through our CSR Program





**And Many More.....**

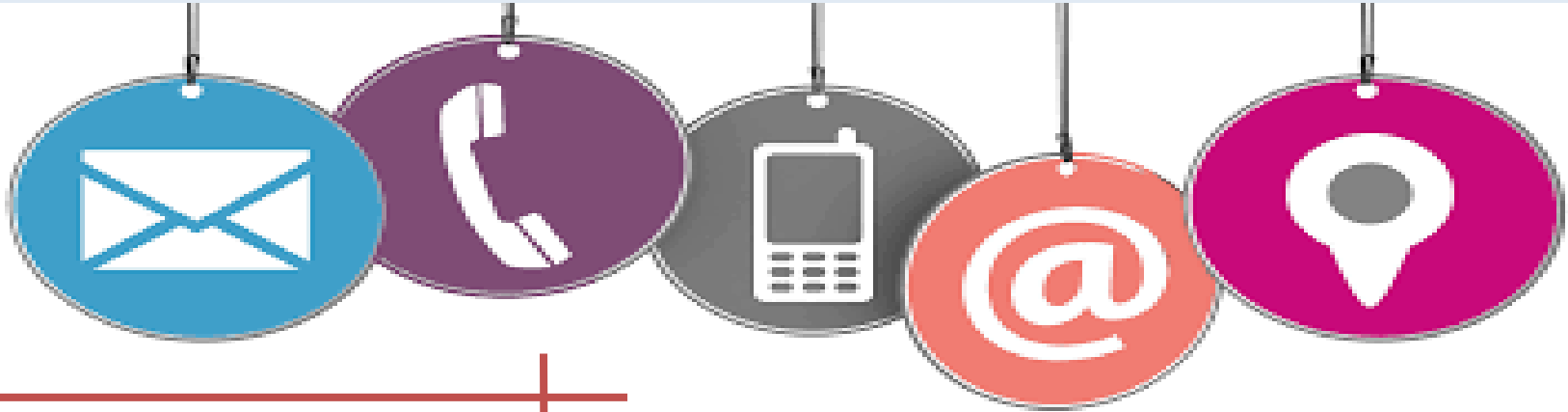
# Research Funding's



- Aeronautics Research and Development Board (ARDB)
- Board of Research in Nuclear Sciences (BRNS)
- Council of Scientific & Industrial Research (CSIR)
- Defence Research & Development Organisation (DRDO)
- Department of Biotechnology (DBT)
- Department of Electronics and Information Technology
- Indian Council of Agricultural Research (ICAR)
- Indian Council of Medical Research (ICMR)
- Indian Space Research Organisation (ISRO)
- Ministry of Environment & Forests (MoEF)
- Ministry of Power
- Ministry of Rural Development
- Ministry of Small Scale Industries
- Ministry of Water Resources
- Science and Engineering Research Board (SERB)
- Tata Institute of Fundamental Research
- AICTE (RPS / MODROB)
- MeitY
- Department of Science & Technology (DST FIST / AIC / ICPS)



# Contact us



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**1st floor Prabhat Cloth Center,**  
**Vijayapura-586101**  
**Karnataka, India**

**Regional office 1-**  
**#18,22<sup>nd</sup> main,subbanna garden road**  
**Vijaynagar Banaglaore**



9591687143

**Regional office-**  
**#77/81 opposite to income Tax**  
**office,police commissioner staff**  
**Navanagar Hubballi**



Registrations Open Visit:  
<http://tech-fortune.com/internship>

**TECH FORTUNE**  
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Tech Fortune Technologies  
is looking for Interns to train  
on below areas.



**Web Development**  
With PHP & MySQL



**ARTIFICIAL  
INTELLIGENCE**



**Machine Learning**



**DATA SCIENCE**



**ANDROID**



**Photo Editing With  
PhotoShop**

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**WORDPRESS**

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to Industry Projects to Make The Most Out Of Free Time!**

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